

Sophos Partner Certification Path

A Simple Overview of Training & Certification

Sophos Certified Sales Consultant (Sell)



STEP 1 COMPLETE SALES FUNDAMENTALS SC01

INCLUDES

- › Central Endpoint and Server
- › XG Firewall

STEP 2 OPTIONALLY COMPLETE ANY OF THE FOLLOWING:

- › SafeGuard Encryption SC20
- › UTM/Network Protection SC30
- › Email Protection SC40
- › Phish Threat SC46
- › Web Protection SC50
- › Sophos Mobile SC60
- › Sophos Wireless SC90
- › MSP Connect MSP01
- › Cloud Security Provider CSPS01

- 1-2 HOURS PER COURSE
- 2 HOURS TOTAL
- ONLINE

Sophos Certified Engineer (Demo)



STEP 1 COMPLETE SOPHOS CENTRAL OVERVIEW ET01

STEP 2 COMPLETE ONE OF THE FOLLOWING:

SYNCHRONIZED SECURITY PRODUCTS:

- › Central Endpoint and Server ET15
- › SafeGuard Encryption ET20
- › XG Firewall ET80

Also Available:

- › Enterprise Console ET10
- › UTM/Network Protection ET30
- › Email Protection ET40
- › Web Protection ET50
- › Sophos Mobile ET60

- 1-2 DAYS PER COURSE
- 1-2 DAYS TOTAL
- ONLINE

AFTER completing the **ENGINEER** course, choose a path of study and complete **ONE** corresponding* course:

Sophos Certified Architect (Deploy)



SYNCHRONIZED SECURITY PRODUCTS:

- › Central Endpoint and Server AT15
- › SafeGuard Encryption AT20
- › XG Firewall AT80

Also Available:

- › Enterprise Console AT10
- › UTM/Network Protection AT30
- › Sophos Mobile AT60

- 2-4 DAYS PER COURSE
- 2-4 DAYS TOTAL
- INSTRUCTOR-LED OR ONLINE

AND/OR

Sophos Certified Technician (Support)



- › Central Endpoint and Server S15
- › XG Firewall S80

- 1 DAY PER COURSE
- 1 DAY TOTAL
- ONLINE

Synchronized Security Accredited



STEP 1 COMPLETE SALES FUNDAMENTALS SC01

STEP 2 COMPLETE TWO OF THE FOLLOWING ARCHITECT CERTIFICATIONS:

- › Central Endpoint and Server AT15
- › SafeGuard Encryption AT20
- › XG Firewall AT80

GET STARTED:

STEP 1 Login to the partner portal <https://partnerportal.sophos.com>

STEP 2 Click Training & Certification on the top menu

STEP 3 Select your desired training path

Review this [video](#) for an overview on navigating the Sophos Training Portal.

* Architect and Technician courses have a pre-requisite of the Engineer course on the same topic, for example ET15 must be completed before taking AT15 or S15